



CLIENT OVERVIEW

A care home group operating four care homes across the UK. The client sought a reliable Energy Consultant to manage its utility costs and support with energy management and compliance.



FACED CHALLENGES

Operating number of care homes with multiple energy suppliers posed several challenges:

1. High Energy Costs:

Significantly high energy costs due to unfavourable rates secured during energy crisis.

2. Billing Errors:

Incorrect VAT and CCL (Climate Change Levy) charges led to financial discrepancies and unclaimed rebates.

3. Complexity in Energy Management:

Managing different suppliers and contracts across multiple locations required significant effort and careful coordination.

OUR SOLUTION

CES conducted a comprehensive review of The Care Group's energy setup and implemented the following measures:

1. Initial Review and Analysis:

Assessed all existing energy contracts, identifying early renewals.

2. Fixed Contract Procurement:

Consolidated all energy supply agreements with a single supplier to streamline management. Secured fixed-rate contracts for gas and electricity, ensuring price stability and cost savings for The Care Group.

3. Energy Monitoring and Bill Validation:

We identified incorrect supplier billing, including VAT and CCL charges, impacting overall costs. Recommended our invoice validation software to centralise gas and electricity data, simplify bill validation, and support CO2 reporting compliance.

4. Tariff analysis:

Initiated a detailed analysis to identify tariff discrepancies and confirmed that the half-hourly meter was already on the appropriate day/night tariff.

5. Rebate Recovery:

Conducted a historical charging review to uncover further potential rebates.



OUTCOME

CES delivered annual savings of £66,917.88 by securing more favourable energy rates through meticulous market tracking and analysis, ensuring procurement was timed at market lows to maximise savings.

CES identified and corrected significant billing errors, leading to further annual savings of £37,120.73. Historical billing inaccuracies were addressed, **resulting in a rebate of nearly £40,000 from suppliers.**

CES streamlined all energy contracts under a single supplier to simplify energy management, reduce administrative complexity, and ensure cost efficiency.

By partnering with CES, The Care Group transformed its energy strategy, gaining cost benefits and found a trusted partner for their long-term energy needs.

TESTIMONIAL

About 12 months ago, I was introduced to CES by a friend who has operated care homes for many years, and to date, I have found them to be very knowledgeable and extremely professional. I found their understanding of the energy market very reassuring. Besides lining up new agreements where we enjoyed material savings, they have also provided great 'added value' by identifying issues with our historical agreements and bills about which we were unaware and which resulted in some material sums coming back to us.

Contact us today to learn more about how our tailored energy solutions can help your business reduce costs and achieve sustainability goals.

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